

Dutch companies @ Popkomm 2008

Over 40 Dutch companies at Popkomm

The Dutch music industry is full speed ahead at Popkomm 2008. The Dutch stand in Hall 18 serves as meeting point and networking space for Dutch music industry professionals with their peers from abroad. Buma Cultuur utilises the Dutchsound.nl stand at Popkomm and promotes Dutch music at the convention. Come to the Dutchsound.nl stand if you want to know more about music from Holland or want to get in touch with a specific person or company.

Find out which companies will be present at the Dutchsound.nl stand in the list of co-exhibitors:

8ball Music B.V.

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8ball Music is a Dutch **pop record label** that focuses on developing new artists. 8ball was founded in 2006, as a strategic joint venture between Talpa Music and Sony BMG International. Within their short period of operations, the label became very successful in the Netherlands with new artists such as Alain Clark (platinum selling), Leaf (no.1 airplay single 2007), XYP (#1 and #2 single in Top-40) and DJ Porny (licensed in 16 countries). 8ball also exploits television content in conjunction with Luxemburg-based RTL Television Networks.

Aces High Promotion

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Aces High Promotion is specialised in **media promotion** and **communication**. Aces High Promotion is a certificated **New Media specialist** and has partnerships with a variety of specialists such as a marketer, a lay outter/designer, radio & TV pluggers and a street team. And we can manufacture CD's.

Agents After All

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Amsterdam Dance Event

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Europe's main **electronic and dance music conference**

Armada Music

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Amsterdam based **record label** Armada music was created in 2003 by Armin van Buuren, Maykel Piron and David Lewis. Releasing tracks by some of the biggest names in **trance, progressive** and **house**, plus organizing several club nights, had Armada gaining a steady and ever growing position in the dance industry. With 21 imprints residing under one umbrella and over 1500 releases, Armada has definitely proven to be working hard and after five years still feel passionate for top quality music.

Bellarti B.V.

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Wholesaler in music DVD- and CD's

Black Hole Recordings B.V.

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Black Hole Recordings was founded in 1998 by Arny Bink and Tijs Verwest (a.k.a. Tiësto). Over the years, the company has become a **major in the modern dance industry** with a 1000mob. + back catalogue, featuring world famous names like 'Magik', 'In Search Of Sunrise', 'In Trance We Trust' and many more.

Bousie advocaten

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Bousie advocaten was established in 2003 and is based in Amsterdam. It is currently the biggest **law firm in the Netherlands specialized in media & entertainment law**. The firm focuses on music, motion pictures, television formats, media, book publishing, sports, theatre, games, ICT, advertisement, design, art and fashion. The firm employs ten highly specialized lawyers, each having a focus on a different part of the entertainment industry. Rob van Dongen, Bjorn Schipper and Marie José Spit have a focus on the music industry, including the dance industry.

Buma Cultuur

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Buma Cultuur is a **foundation dedicated to the promotion and support of Dutch music copyright.**

Founded and supported by the Dutch music author rights organization Buma/Stemra, Buma Cultuur initiates, contributes to and sponsors a number of projects in the Netherlands and abroad. In terms of genre, Buma Cultuur covers the entire scope of the Dutch music scene: from M.O.R. and pop to dance, jazz, cabaret and contemporary (classical) music.

Some of the projects of Buma Cultuur:

- **Amsterdam Dance Event (ADE)** - Europe's main electronic and dance music conference
- **D3: DJ and Producer Seminar** within ADE aimed specifically at young producers and DJ talent
- **Eurosonic Noorderslag** – The prime European music conference and showcase festival
- **www.dutchsound.nl** - an English language service website that operates as a unique information source on Dutch music and the Dutch music industry
- **Muzikantendag** ('Musician's Day') - workshops, clinics and information for emerging musicians
- **Day of Dutch Jazz** – Annual network meeting with panels, workshops, information market and showcases to benefit Jazz musicians and professionals
- **musicXport.nl** - active support and promotion for Dutch artists abroad

Buma/Stemra

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Buma/Stemra **promotes the interests of domestic and foreign composers, writers and music publishers** in the Netherlands. Central task of Buma/Stemra is the exploitation (licensing and distribution) and management of music royalties.

In addition, Buma/Stemra protects music copyrights, and stimulates and supports the Dutch national music culture through Buma Cultuur.

Buma/Stemra provides high quality service at the lowest possible costs and performs its services in a business-like and efficient manner.

Challenge Records International

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Supertracks was founded in 2001 to support the activities of one of the worlds first internetlabels. Today, Supertracks Records is a division of the independent **record company** Challenge Records International. Next to selling music the traditional way (albums, downloads, ringtones), Supertracks actively explores the opportunities of alternative exploitation. For instance, by selling music for movies and add campaigns.

Supertracks is all about innovation, creativity and quality. We work closely together with our headstrong, talented and original artists to offer you great music.

Chrysalis Music Benelux

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Chrysalis Music Benelux is a successful **indie-music publisher** with an increasing **(inter)national song catalogue**. We represent copyrights from: KRAAK & SMAAK / ROD TEMPERTON / MOKE / PAUL ANKA / BLONDIE / REYN OUWEHAND / THOM YORKE / GNARLS BARKLEY / V2 RECORDS & EXCELSIOR RECORDINGS / OUTKAST / zZz / MASTADON / MISS BUNTY / ALAMO RACE TRACK / GARE DU NORD / FACE TOMORROW a.o.

Cloud 9 Dance

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www.cloud9dance.nl

Bas Kaspers (A&R/label manager)

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Founded in 2006 Amsterdam based **record company** Cloud 9 Dance established itself as a player of importance in the industry. Representing a **wide variety of styles** it's impossible to put Cloud 9 Dance into one category.

That having said, numerous artists such as Cascada, Vincent de Moor, Kim Leoni, Bart Claessen, Kaskade, Remaniax, Michael de Kooker, DJ Luna and many more find their way to one of the 30 in-house labels.

Cloudspeakers

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Cloudspeakers, founded in 2007 by Chris Bol, is a **music aggregator of links to legal audios, videos and reviews**. All these links are matched with the MusicBrainz Database. We aim to give the music fan a better experience by ordering the online music reviews, audios and videos.

CoraZong Music Management B.V.

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CoraZong Music Management B.V. is CoraZong **Records**, Cridecoeur (**Publishing**) and CoraZong Music Management (**Bookings and Management**). CoraZong is a labour of love for company-owners Bert de Ruiter, formerly VP of European Marketing at A&M Records, and Evert Wilbrink, formerly VP A&R at BMG International. Whilst the company handles its own marketing and promotion in the Benelux, it relies on the expertise of third parties with a similar respect and love for the artists and their music elsewhere.

Dance Tunes B.V.

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Dance-Tunes is the **online store for electronic music downloads** providing music to DJs and fans. Launched in 2005, Dance-Tunes now gives customers legal and secure access to a library of 300,000 tracks from over 6,500 of the world's leading independent labels, and is growing by as many as 5,000 new tracks a week. The library also offers over 5,000 albums, compilations and DJ mixes and free podcasts from dance events and DJ's. Dance-Tunes' extensive online catalog of electronic music is offered in all styles, including house, trance, techno, electro, lounge and more. The music downloads are available on a pay-per-download basis.

Dee 2 Records BV

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Dee 2 Records is a **full service record company** with very good distribution facilities. We are representing in Benelux foreign labels from all over the world. Currently we are looking for new exclusive representations of labels in our territory in every style of popular music. Please come and see us at Popkomm and let Dee 2 Records be your solid partner for distribution, promotion and marketing of your products in the Benelux territory.

DJ Monitor

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DJMonitor is leading the way in **providing end-to-end solutions for the monitoring, recognition and reporting of music and advertising** on channels such as events, venues, (digital) radio, (IP) TV, and Internet through audio fingerprinting technology.

We provide reports to music rights holders, music collection societies, event organizations, radio stations & others.

DJMonitor is specialized in recognizing dynamic DJ-sets playing electronic music such as: Dance, Urban, House, Trance, Lounge, Techno & Pop

Earforce BV

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Earforce is a **music production house**. We record, compose, produce, mix & master for artists, own productions and movies. We are our own publisher.

Our focus is **Jazz** (among others: Michiel Borstlap, Hermine Deurloo (Soundbite)

Rock/pop: Valerius; young upcoming
and **Dance** (Dos Palomas Negras; our dance label).

In the Netherlands we are also market leader on audio post production and composition for commercials, and online projects.

This year we (Earforce & Walboomers) started the Dutch FLU, an international songwriters initiative. We work together with EMI, Sony and Buma Cultuur.

The first session will be on 25 oct 2008, linked to the ADE.

ESP3 B.V.

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"YOU DO THE MUSIC. WE'LL DO THE REST."

Royalty accounting - Digital accounting - Label operations - A&R - Administration - Revenue tracking

ESP3 is a unique worldwide business support company created exclusively for the independent music industry. ESP3 provides extensive services in the field of royalty accounting, A&R administration, label operations, revenue tracking and reporting, product registration & digital licensing.

ESP3 focuses its services on supporting Independent record companies, music publishers and distributors in a marketplace that is rapidly changing and where increasingly complex business needs are emerging.

EuroSonic

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The **European Music Conference and Showcase Festival**. With 250 new bands and artists and 2500 professional participants, EuroSonic Noorderslag is the ultimate platform for European music and European music professionals. With a broad professional program of over 100 panels, meetings, and lectures, EuroSonic Noorderslag is all about exchange. Exchange of artists, exchange of ideas, exchange of contacts and exchange of views.

'The aim of Noorderslag/EuroSonic is very clear: to create a platform for European music and European music professionals.

Fabchannel B.V.

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Fabchannel (www.fabchannel.com) **produces high-quality video recordings of live music performances** in Paradiso and Melkweg in Amsterdam. Music fans worldwide can watch these unique recordings on www.fabchannel.com in a free video on demand archive. With over 1000 full-length concerts, Fabchannel is the largest **online live music archive** in the world. For its superior user interface, it has already won five internationally important awards.

Fintage Music

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Fintage Music has been active since the nineties. Fintage Music focuses on the **collection of music publishing royalties and neighbouring rights royalties**. Features of Fintage Music's approach are its direct memberships, fast online reporting, the technology edge and its deep roots in the international film and TV industry. Fintage Music is a division of Fintage House, one of the most respected financial services organisations in the global entertainment industry. Fintage has offices/representation in The Netherlands, Hungary, the UK, Italy, Spain, Australia, Japan, Canada and the USA.

Five Star Records

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Five Star Records is a Dutch **pop dance record label** that focuses on developing new artists. Five Star was founded in 1998 and celebrates its 10th anniversary. Five Star has a strategic joint venture with International Artists Bookings & Management.

Five Star is a full service record company with very good distribution facilities via Rough Trade. At this moment we represent latin/pop artist Jorge (winner of Romania's Popstars) for the world!

We will present the new album from the Dutch urban/pop-dance sensation Dive; the new album of Afrique Simone and the new single of pop artist singer/songwriter Smiley. Also we present the new single of THE GIBSON BROTHERS!

Please come and see us at Popkomm Dutch (Buma Cultuur) Stand.

Foreign Media Music

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Foreign Media Group (FMG) is one of the largest **independent entertainment holdings** in the Benelux. Our head office is based in Leeuwarden (Holland) and FMG holds subsidiaries in both Germany and Scandinavia. Besides music (Foreign Media Music / FMM) the companies branch offices are active in the field of books, motion pictures, games development and DVD. We cover traditional music distribution in all of the Benelux through Pink Records (**Putamayo, Dreyfuss Jazz**, etc, etc) and furthermore own a trading company (MMI), which is one of the few key suppliers to all non traditional retail chains known to the market. FMM is owner of several labels and its classical label **Brilliant Classics** is critically acclaimed worldwide for its price and quality of recordings. Brilliant Classics is exported to over 35 countries worldwide and is best known for its complete editions on great composers such as Mozart, Bach and Beethoven. On the pop front FMM is releasing front line artist/albums with Dutch breaking artist "**Van Velzen**" as priority for 2008. His album "**Unwind**" has nearly reached platinum and will be released internationally this fall.

Frank Bruens Music & Publishing

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Independent Music & Publishing Professional**GDD Manufacturing S.r.l.**

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GDD is a leading European **replicator of CD and DVD's**. GDD's portfolio exists next to Optical Disc replication, of special packaging, fulfilment and logistical services. GDD also offers products and services for content distribution based on new technologies, like memory cards and USB sticks in their several forms. GDD is part of the Stock listed D-Mail Group in Milan, Italy.

Goose Pimples Music

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Goose Pimples Music is a Dutch **music production company** founded and owned by producer/composer Robert Pot. Main music project of the company is: "Futureworld Orchestra", an already proven music concept, started in the eighties and still going strong! Futureworld Orchestra likes to work with different (international) vocalists. Most important goal of the company: Making a variety of "Futureworld Orchestra" projects internationally succesfull. The company encourages international artists and labels to seek contact with the company to work on "future" musicprojects.
"Futureworld - Worldwide".

Het Monumentale

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Het Monumentale stands for **promotion & education** in the music market and is situated in the city of Utrecht. The agency focuses in promotion mainly on artists, cd-releases, festivals and other events. The agency is also experienced in the field seminars, workshops, panel discussions and teaching.
Mission for 2009: Developing a new educational product with the music history of Berlin as a focus and opening a 2nd office in Germany, Berlin!

High Fashion Music B.V. / High Fashion International B.V.

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Independent Entertainment Promotions BV is a **promotion company**, based in Hilversum, the centre of Dutch radio and TV, taking care of all promotion (radio, TV and press). Other services we supply are: finding distribution in The Netherlands for our clients, coordinate pressing, publishing etc. Throughout the years we built up a network with many independent promoters and distributors all over Europe, so we can help out with or advice companies in many countries. We can coordinate all activities for you throughout Europe.

Independent IP

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"Independent IP **launched FUGA** in 2007. FUGA provides a shared B2B web platform, and the underlying infrastructure, to enable efficient and transparent collaboration between record labels, distributors and online retailers. The parties make direct deals between them, and use FUGA to take care of the toughest technical challenges: creation, storage and delivery of digital products, and sales reporting consolidation. "

***** Independent IP has been nominated for the Popkomm IMEA Awards 2008 *****

It's All Happening

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It's All Happening is based in Holland and offers **marketing and press promotion** services to new and independent talent as well as established bands. It's All Happening works with bands such as The BossHoss (DE), Backyard Babies (SE), Electric Eel Shock (JP), iO (ex Guano Apes, DE), and Letz Zep (UK).

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Fresh original music projects from **performer/composer & producer** Jean-Michel Danton, including writing and producing jingles and theme songs for film and TV. Latest project: "Metropolis Revived"! This project is available for interested record companies and distribution.

Konkurrent

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* Since 1984. **Distribution, marketing and promotion** in the Benelux territory.

* Exclusively distributed labels such as Sub Pop, Secretly Canadian, Rough Trade, Honest Jons, Touch & Go, Constellation, Hyperdub, Smalltown Supersound, Rune Grammofon, Type, ATP, Dead Oceans, Chemikal Underground, Ex Records, Ecstatic Peace, In The Red, Pressure Sounds, Kingston Sounds, Jamaican, Planet Mu, Jagjaguwar, We Are Free, etc.

* Konkurrent a.o. curates and produces the in-house In The Fishtank series/label (worldwide).

* **indie, electronic, new folk, singer / songwriter, rock, doom, alt-country, punkrock, americana, improjazz, reggae, leftfield** etc.

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MBS Benelux provides **financial services** and is specialised in **accounting services, royalty & copyright administration and neighbouring rights**. We also perform certified (international) audits. Besides this we handle the business side of (artist) management (negotiations and contracts). Our clients: dj's, artists, independent record and publishing companies and broadcasting related companies.

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MOvE provides services as **online strategy, marketing and management** for artists, labels and managers.

Munich Records

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Benelux **distribution** company, **label** and **music publisher**. (world, pop, indie, electronic, folk, singer songwriter, country, reaggae, hip hop, blues, rock, latin, rhytm & blues, jazz)

NVPI

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NVPI is the **Dutch trade association** for the Entertainment industry and represents the Dutch recording industry as well publishers of dvd's and games. The association is in a constant dialogue with all relevant stakeholders and its representatives, conducts market research en offers services dedicated to its members. NVPI is the Dutch contact for international organizations such as IFPI, Impala, IVF, MPA, RIAA and ISFE.

Paard van Troje

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The Paard van Troje is known for its eclectic programming featuring: **Pop, Rock, Hiphop, Jazz, Blues, Americana, Dance, Electronics and Worldmusic**sometimes (or often) even on the same evening. All that right in the middle of The Hague!

Don't be fooled by the classic exterior of Paard van Troje, (which you have probably guessed means Trojan Horse in English). The building was totally gutted a few years ago and was re-built to the exacting standards of the master-architect Rem Koolhaas. The main **venue** can handle 1100 visitors and the smaller hall a cosy 300.

Paard van Troje is also producer of a number of both indoor- and outdoor festivals in The Hague, including State-X New Forms and Berlin Ruft An.

PR-M

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Management, Marketing, Publicity, Promotion, Consultancy for Music and Art

R&D Media BV

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R&D Media Holding BV **exploits mobile content** on five continents and is a.o. owner of Glomobi and Zemgo. Glomobi and Zemgo are one of the biggest providers of entertainment services, such as ring tones, news services and (interactive) games on mobile telephones. Moreover, Glomobi and Zemgo specialize in linking those services to TV and Online promotion.

R&D Media has its own technical platform. This makes it possible to react quickly to new developments and conditions, and to communicate efficiently with partners throughout the world.

Rigu Sound BV

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Rigu Sound BV is the most complete **one-stop wholesaler** in cd, dvd and games products based in the Netherlands.

Rigu Sound BV owes it's own retail chain of stores named

Music Store www.musicstore.nl around 125 at present.

Rigu Sound BV has the best and cheapest daily offers send out across the global on all entertainment products.

Interested? Get in contact with us now !

* **importer, exporter, retailer, record shop, wholesaler**

* **all musical styles**

Roadrunner International B.V.

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Roadrunner Records, **one of the world's leading rock and metal labels**, owns a rich catalogue of rock and metal repertoire including multi-platinum artists Nickelback and Slipknot. The label continues to seek out and break cutting-edge talent such as Airbourne, Trivium and Black Stone Cherry. Worldwide marketing and promotion is handled through the Roadrunner offices in America, Japan, Australia, UK, France, Germany, Canada and Holland and a network of distributors and licensees in other territories.

Rockit promotions / Macbeth
& **The Null Corporation Europe / Nine Inch Nails**

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Rough Trade Distribution Benelux

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Rough Trade Distribution BV is one of the largest independent distributors within the Benelux. Having exclusive responsibility for physical and digital sales & distribution of over 140 international and national record and DVD labels, Rough Trade Distribution BV excels in handling a various range of music like Tiësto, Frank Zappa, Katie Melua, Within Temptation, Joe Jackson, King Crimson, Paul Carrack, Jamie Lidell and many others. We are well known for our contacts in key-retail and specialised indie-stores and we handle all traditional and non-traditional outlets. If you are a label who would like to be considered for distribution in the Benelux market, please contact us.

* **sales & distribution activities in the Benelux**
* **all musical styles**

Spinnin' Records

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Spinnin Records is an **independent dance label** which arised in 1999. Specializing in releasing high quality dance music Spinnin slowly evolved into one of Holland..s strongest dance labels. Currently Spinnin is hosting 12 sub labels all with a focus in the underground scene. Our artist roster includes the likes of Sander van Doorn, 4 Strings, Beat Freakz, Hi Tack, Ron van den Beuken and Marcus Schossow to name a few.

International artists on the Spinnin roster: SIA, Eric Prydz, Ian Carey, Yves Larock, Alex Gaudino, Booty Luv a.o.

St Ives Print & Display BV

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We are the leading pan European **supplier of Music & Multimedia, Print, Packaging and Promotional Materials**. Our Group has a notice at the London Stock Exchange and has 5000 employees that are willing to help you!

Stroom

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Stroom is a collective which includes a **bookings agency, artist management, publishing** and a **record label** (Dox records). Stroom is a platform for bands and projects that are rooted in improvised music and free format experimentation. All the productions on the Stroom label Dox records are always hip, innovative, and experimental, whilst maintaining an awareness of the **jazz** tradition. If the emotion is universal, its musical expression is too. Artists we represent are: Zuco 103, Benny Sings, Izaline Calister, New Cool Collective, Wouter Hamel, Giovanca, Steye and Benjamin Herman.

Suburban Marketing & Distribution BV

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Suburban is a **distribution and marketing company** specialised in **rock** music covering the BeNeLux territory, besides many exclusively distributed labels Suburban has got one inhouse label called Suburban Records.

Talpa Music B.V.

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Talpa Music mainly occupies itself, both nationally and internationally, with **music publishing**, the **exploitation of copyrights**, the **issuing of sheet music**, the **production** and **(sub)licensing of image- and sound carriers**, the development of artists and their image, advisory in the music industry field, the exploitation of music by means of internet applications and administering adjoining rights.

The Alternative

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The Alternative is a **full service entertainment company**. We offer **management, label, publishing, bookings** and more. Our main activities are managing, booking and promoting great bands from all over the world. We are music driven! All bands and acts we work for are great live performers and their music comes straight out of their hearts. They love what they are doing and we love what we are doing. That's an ideal combination.

The Entertainment Group

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The Entertainment Group is a Benelux based **full service entertainment company** with divisions in a.o. **artist management, recordings, publishing, concerts & events, bookings, consultancy and television.**

The publishing division wants to present their writers and artists to international companies, but would also like to offer it's services to foreign catalogues/writers. Feel free to get in touch to discuss any of the above.

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ToCo International is a **broker in music rights**. As a licensing company representing about 200 labels worldwide, we release records through a network of about 75 local agents around the globe. Our **main focus is dance** music, but we also handle **other styles**. Hit acts include 2 Unlimited, Akcent, Benny Benassi, Benassi Bros, Corona, Danzel, Elize, Filterfunk, Hi_Tack, In-Grid, John Marks, Lou Bega, Starstylers, Sylver, Technotronic, Whigfield and many many more. We work out of 4 Regions, ToCo Asia, ToCo Australia, ToCo Latino and ToCo Europe/Canada/USA. Also active as Music Publisher.

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Record label, Production House, DJ bookings, Klubbheads, Hi_Tack, Koen Groeneveld, Johnny Crockett, Captcha, The Caramel Club.

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This amazing company has its own facilities like, two **sound studios (with SSL Duality mixing table linked to a Protools HD System)**, one **TV/ Video & Artwork /DTP studio** and last but not least, its own bar. White Villa has also expertise in the areas **Marketing, Plugging & Promotion** and **Management & Bookings**.

White Villa Records has established itself as a trustworthy and qualified player in the music industry. It's responsible for more than 250 top 100 notations, music videos and international hit list notations.

December last year, White Villa reached number one and number two in the Dutch Top 100!

2008 started with a BIG hit DJ JEAN - THE LAUNCH RELAUNCHED this track were one of the hottest tracks at Cannes!